

The Value of Long-Duration Energy Storage (LDES): Policy and Perception



PRESENTED BY

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² Overview

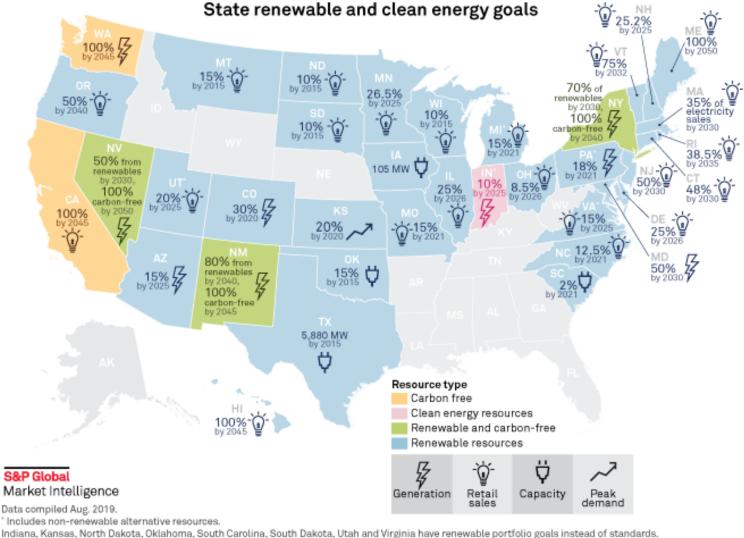
- Problem Statement
- Policy Overview
- **Perceptions** LDES Survey Results
- Summary

Long-duration energy storage (LDES) is not currently valued (or needed) in existing energy markets...

but it will be.

Problem Statement

New large-capacity, longduration energy storage solutions are needed to ensure grid performance* with increasing intermittent renewables and threats that batteries alone cannot economically address

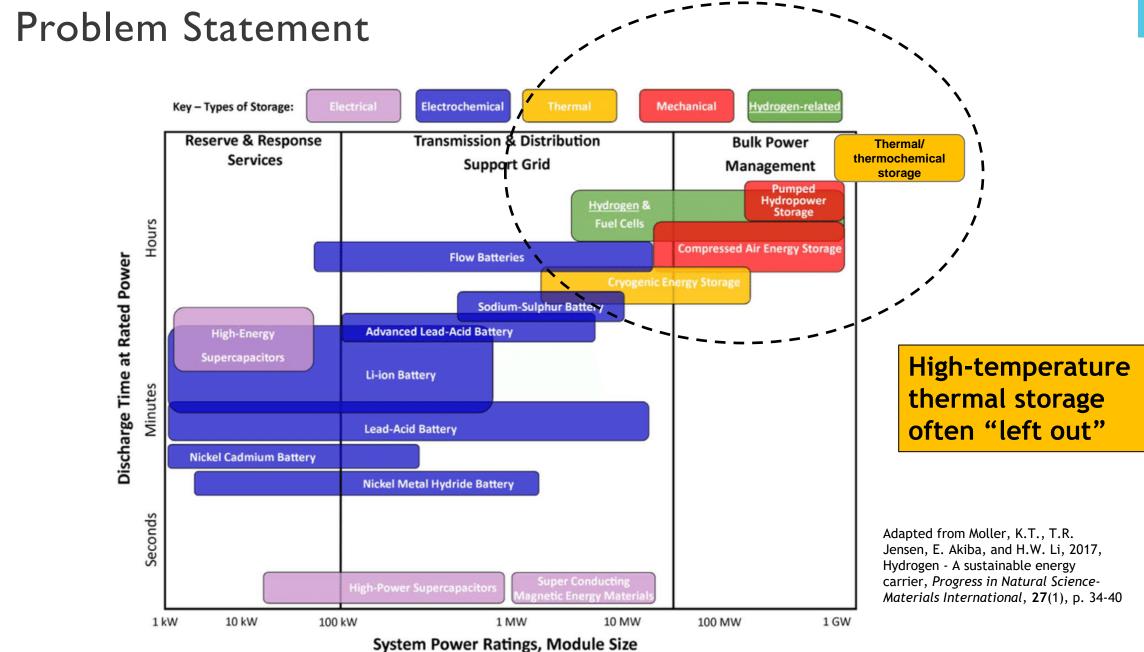


Indiana, Kansas, North Dakota, Oklahoma, South Carolina, South Dakota, Utah and Virginia have renewable portfolio goals instead of standards. Virginia's RPS goal is based on the volume of electricity sold in 2007.

Map credit: Ciaralou Agpalo Palicpic

Sources: S&P Global Market Intelligence; Sierra Club; Union of Concerned Scientists; Database of State Incentives for Renewables & Efficiency; and state public utility commission websites

*Stability, reliability, and resilience



6 Overview

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• Summary

7 Polls

- How do you feel about the following statement? "Regulatory policies will play an important role in enabling the deployment and viability of long-duration energy storage technologies."
 - 1) Strongly disagree
 - 2) Disagree
 - 3) Neutral
 - 4) Agree
 - 5) Strongly agree
- What is your current knowledge about regulatory policies that may impact energy storage technologies?
 - 1) No knowledge
 - 2) Very little knowledge
 - 3) Some knowledge
 - 4) Good amount of knowledge
 - 5) Significant amount of knowledge

⁸ Electricity Markets in the United States

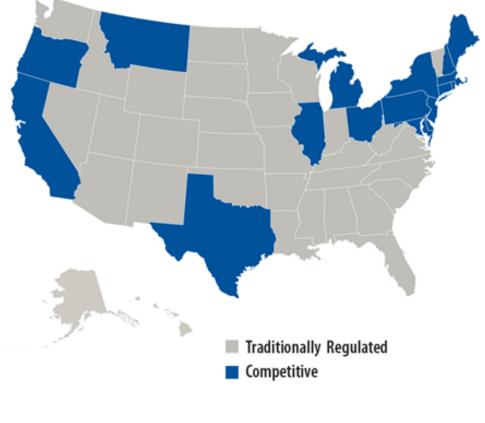
Regulated Market

- "Vertically integrated" utility owns or controls generation, transmission, and distribution
- **Regulated by states** (public utility commissions)
- Cost recovery via rates charged to customers
- LDES needs to solve grid problem and be reliable, low-risk

Deregulated (Restructured) Market

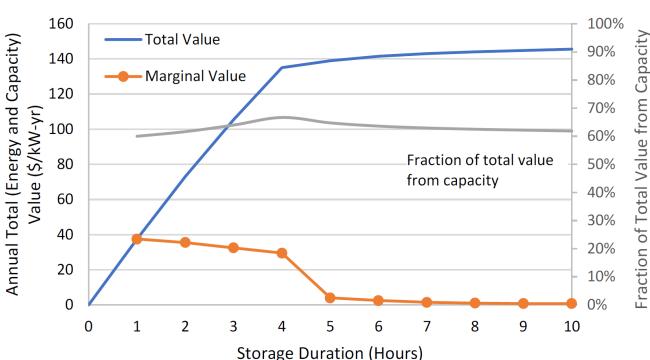
- Prohibited from owning generation and transmission
- Responsible for interstate transmission, distribution, O&M
- Interstate transmission governed by Federal Energy Regulation Commission (FERC) and RTOs and ISOs*
- Market is **competitive**
- LDES needs to make money

Retail Electric Power Markets



https://www.epa.gov/repowertoolbox/understandingelectricity-market-frameworks-policies

- ⁹ "LDES Needs to Solve a Grid Problem"
 - In 2018, FERC Order 841 required RTOs and ISOs to establish market rules, including energy storage durations to receive full capacity or resource adequacy credit in wholesale electricity markets
 - Nearly all regions adopted 4 houror-less energy storage requirement*
 - Currently little need or value beyond 4 hours
 - But need will increase
 - Strategen (2020) found that 45 55 GW* of LDES needed for California after 2030
 - *80 GW total generation in CA



*Denholm et al. (2021), NREL/TP-6A20-77480

Energy storage value as a function of duration assuming 4-hr duration requirement, \$90/kW-yr capacity payment, and 2019 market for energy time shifting.

¹⁰ "LDES Needs to Make Money"

• Enable Value Stacking Policies

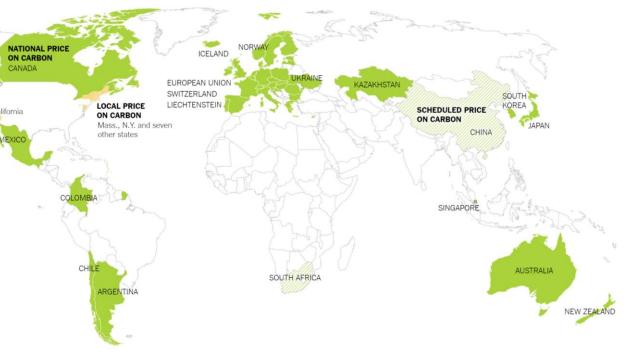
- Energy market (MWh) Time shifting
- Capacity market (MW) Resource adequacy
- Transmission asset (mitigate thermal overload and defer upgrades)
- Ancillary services (short-term grid stability)
- **Resiliency policy** (insurance) for natural disasters and other threats
 - Utilize LDES for long-term resiliency *and* other value streams
 - Energy, capacity, ancillary, transmission

Hurricane Maria knocked out power in Puerto Rico **for nearly a year**



11 International Policies

- European Union Electricity Market Design Directive (recast)
 - Pros
 - Aims to reduce barriers to energy storage
 - Encompasses both reconversion to electricity or conversion to another energy carrier
 - Energy storage recognized as a distinct asset class, separate from generation
 - Cons
 - Germany and France impose double taxation on energy storage systems for charging (consumer) and then discharging (generator)
- Carbon Pricing (Tax)
 - ~40 countries impose carbon pricing
 - Makes non-carbon LDES more competitive



Note: A local price on carbon is only highlighted where no national or European Union rules are in place. Some countries with a national price on carbon also have local-level programs that operate under separate rules. | Source: World Bank

https://menloservice.sandia.gov/https://www.nytimes.com/interactive/2019/04 /02/climate/pricing-carbon-emissions.html

¹² "LDES Needs to be Reliable and Low Risk"

- U.S. Federal Policies and Programs
 - 2020 BEST Act
 - Requires DOE to establish cross-cutting energy storage R&D to reduce cost and extend duration of energy storage systems
 - DOE Long Duration Storage Shot (Earthshot)
 - DOE ARPA-E DAYS and SETO CSP programs
- State Policies and Programs
 - California:
 - Governor Newsom recently proposed US\$350 million of support for "pre-commercial long-duration storage projects"
 - California Energy Commission (2020 GFO-19-308) Assessing Long-duration Energy Storage Deployment Scenarios to Meet California's Energy Goals
 - Eight community choice aggregators (CCAs) launched a joint request for offers to procure up to 500 MW of long-duration storage

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¹³ Policy – Equity and Justice

• Justice40 Initiative

 40 percent of the overall benefits from Federal investments in climate and clean energy to disadvantaged communities

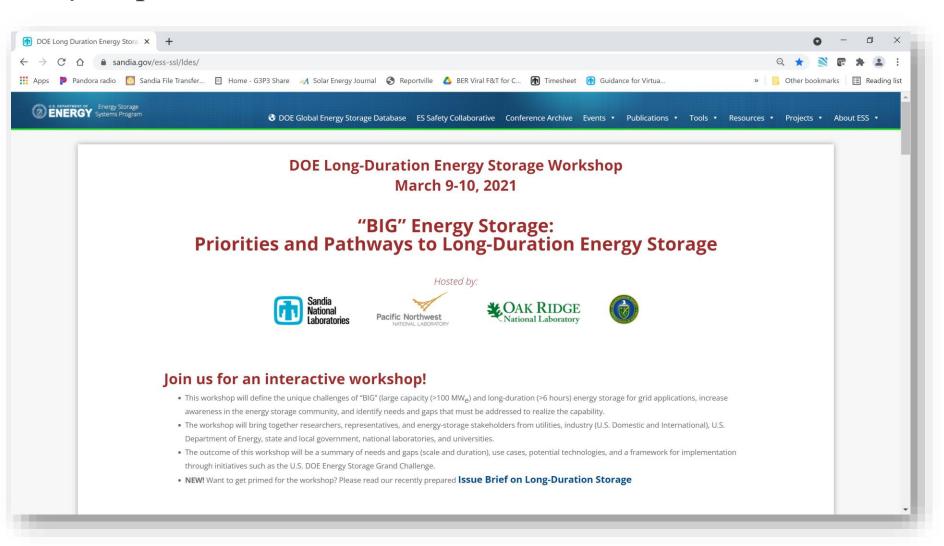


14 **Overview**

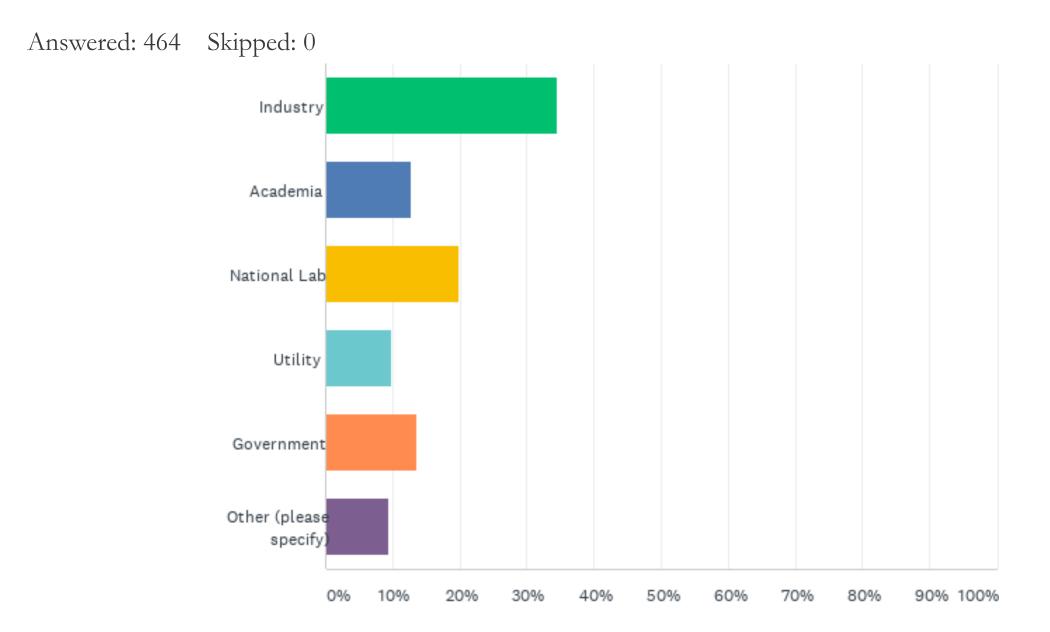
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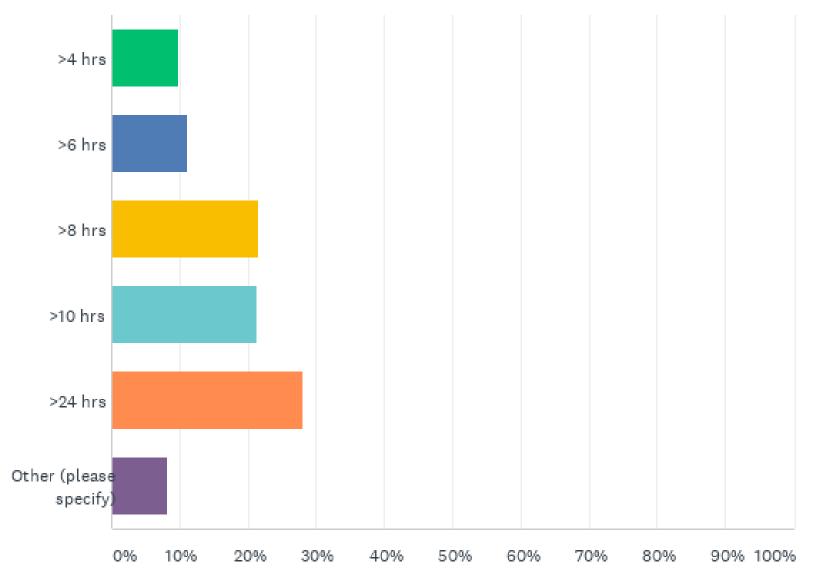
- ¹⁵ Long Duration Energy Storage Workshop Survey
 - 464 survey respondents

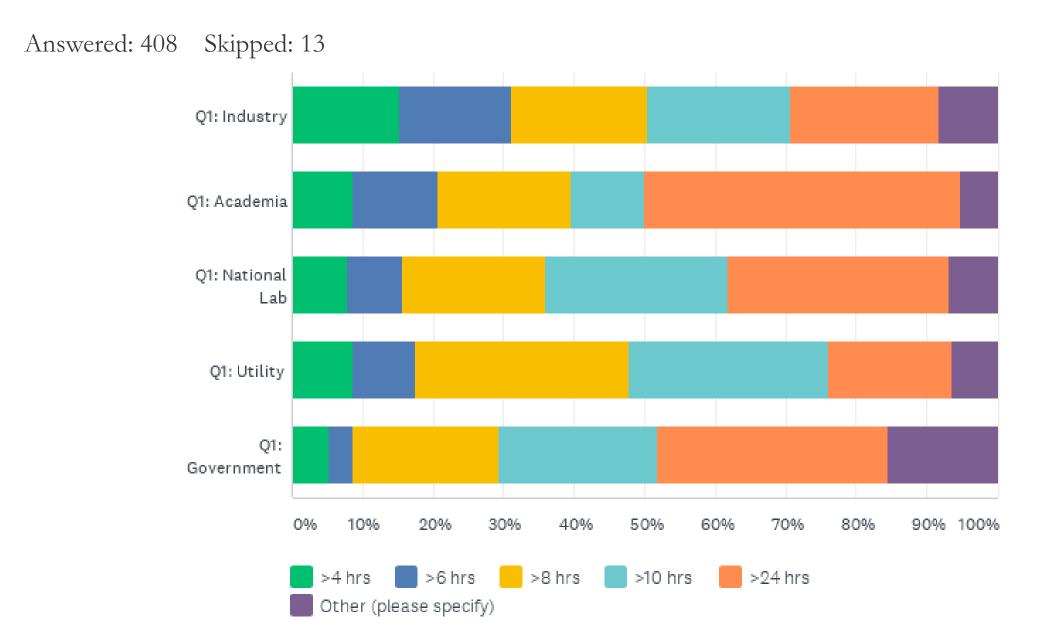


QI:What best describes where you work?



Answered: 449 Skipped: 15



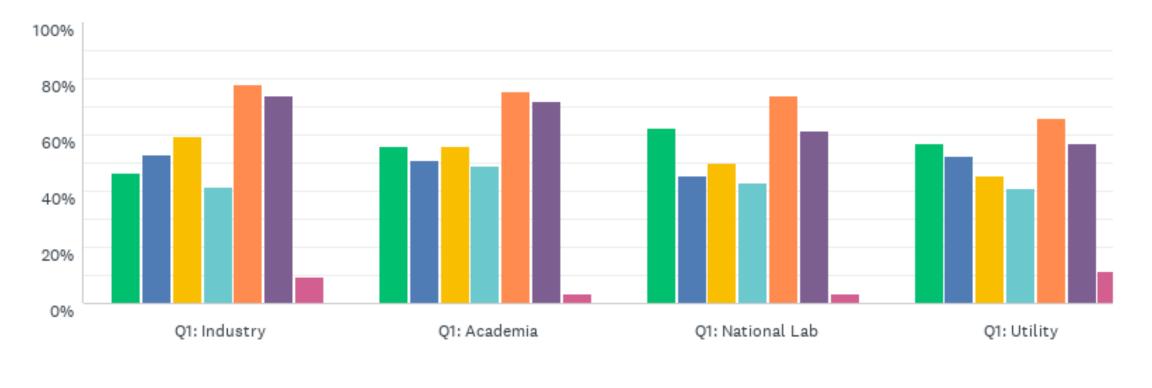


Answered: 408 Skipped: 13

•	>4 HRS 🔻	>6 HRS 🔻	>8 HRS 🔻	>10 HRS 🔻	>24 HRS 🔻	OTHER (PLEASE SPECIFY)	TOTAL 🔻
 Q1: Industry (A) 	15.29% 24 E	15.92% 25 E	19.11% 30	20.38% 32	21.02% 33 B	8.28% 13 Responses	38.48% 157
 Q1: Academia (B) 	8.62% 5	12.07% 7	18.97% 11	10.34% 6 CD	44.83% 26 AD	6.90% 4 Responses	14.46% 59
 Q1: National Lab (C) 	7.87% 7	7.87% 7	20.22% 18	25.84% 23 B	31.46% 28	6.74% 6 Responses	21.81% 89
Q1: Utility(D)	8.70% 4	8.70% 4	30.43% 14	28.26% 13 B	17.39% 8 B	6.52% 3 Responses	11.27% 46
 Q1: Government (E) 	5.17% 3 A	3.45% 2 A	20.69% 12	22.41% 13	3 2.76% 19	15.52% 9 Responses	14.22% 58
▼ Total Respondents	43	45	85	87	114	35	408

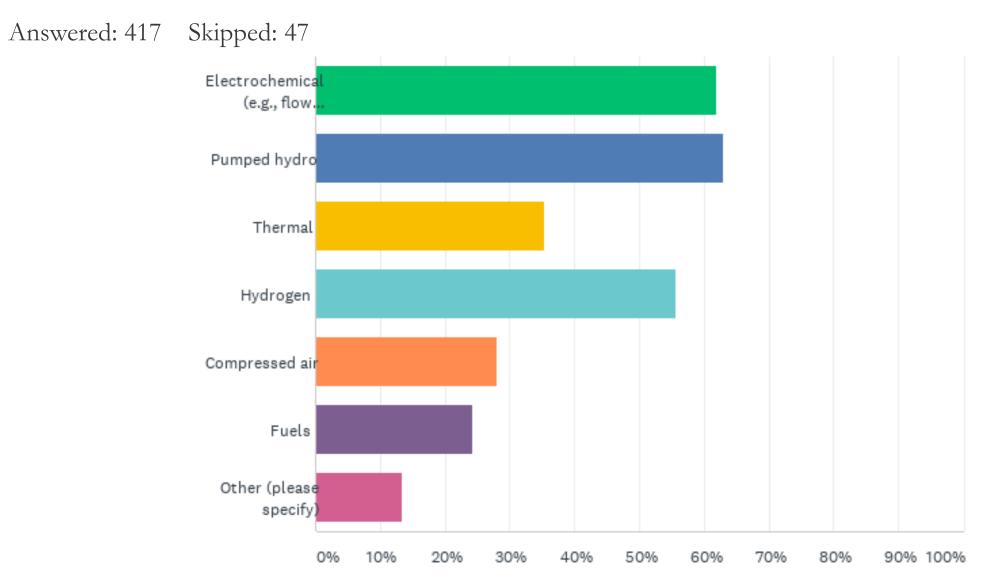
Q3: What use case(s) for long duration energy storage are you interested in?

Answered: 401 Skipped: 20





Q5: What technologies do you think are best suited to provide long duration energy storage?

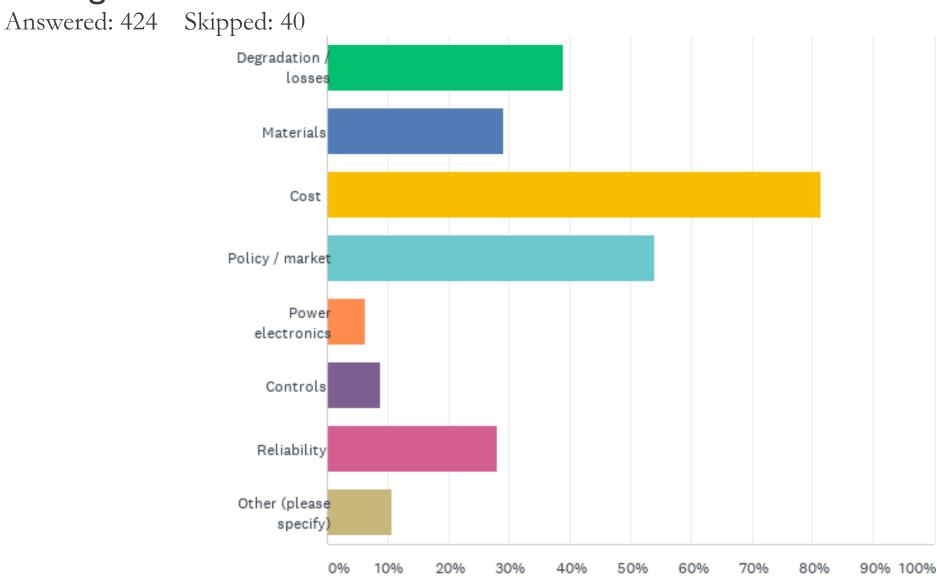


Q5: What technologies do you think are best suited to provide long duration energy storage?

Answered: 380 Skipped: 41

	•	ELECTROCHEMICAL (E.G., FLOW BATTERIES)	PUMPED - HYDRO	THERMAL 🔻	HYDROGEN 🔻	COMPRESSED _ AIR	FUELS 🔻	OTHER (PLEASE • SPECIFY)	TOTAL 🔻
•	Q1: Industry (A)	5 9.46% 88	63.51% 94	39.86% 59 D	51.35% 76	27.70% 41 D	22.30% 33	12.84% 19 Responses	107.89% 410
•	Q1: Academia (B)	73.21% 41	55.36% 31	21.43% 12	50.00% 28	16.07% 9 D	19.64% 11	12.50% 7 Responses	36.58% 139
•	Q1: National Lab (C)	60.71% 51	58.33% 49	39.29% 33	61.90% 52	17.86% 15 D	28.57% 24	8.33% 7 Responses	60.79% 231
•	Q1: Utility (D)	70.73% 29	70.73% 29	21.95% 9 A	56.10% 23	53.66% 22 ABC	21.95% 9	4.88% 2 Responses	32.37% 123
•	Q1: Government (E)	64.71% 33	70.59% 36	45.10% 23	56.86% 29	33.33% 17	2 7.4 5% 14	19.61% 10 Responses	42.63% 162
•	Total Respondents	242	239	136	208	104	91	45	380

Q6: What are the biggest challenges facing long duration storage?



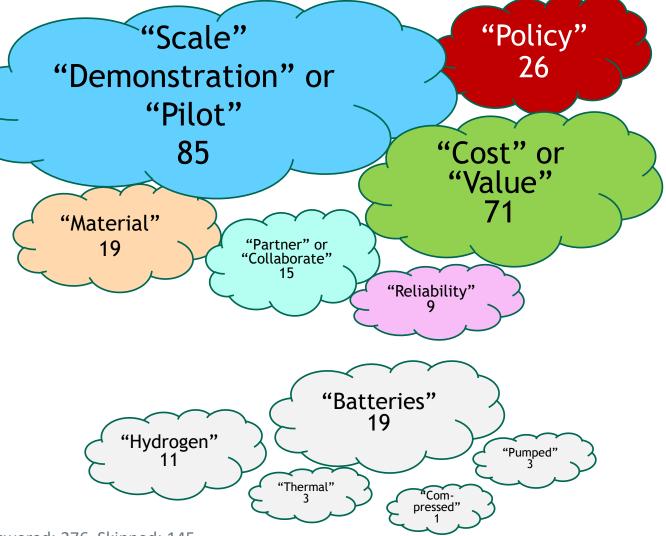
Q6: What are the biggest challenges facing long duration storage?

Answered: 424 Skipped: 40

•	DEGRADATION - / LOSSES	MATERIALS 🔻	COST 🔻	POLICY / T MARKET	POWER ELECTRONICS	CONTROLS -	RELIABILITY -	OTHER (PLEASE SPECIFY)	TOTAL 🔻
 Q1: Industry (A) 	28.00% 42 C	24.67% 37	76.00% 114	64.00% 96 BCD	4.67% 7	7.33% 11 D	20.67% 31	12.67% 19 Responses	92.49% 357
 ▼ Q1: Academia (B) 	50.00% 28	3 9.29% 22	91.07% 51	44.64% 25 A	12.50% 7	14.29% 8	30.36% 17	8.93% 5 Responses	42.23% 163
 Q1: National Lab (C) 	48.81% 41 A	34.52% 29	82.14% 69	51.19% 43 A	7.14% 6	7.14% 6 D	38.10% 32	9.52% 8 Responses	60.62% 234
Q1: Utility(D)	41.86% 18	25.58% 11	83.72% 36	44.19% 19 A	11.63% 5	20.93% 9 ACE	34.88% 15	4.65% 2 Responses	29.79% 115
 Q1: Government (E) 	45.28% 24	24.53% 13	84.91% 45	47.17% 25	3.77% 2	5.66% 3 D	30.19% 16	5.66% 3 Responses	33.94% 131
 Total Respondents 	153	112	315	208	27	37	111	37	386

²⁵ Q7: How can DOE and the national labs best address the challenges of long duration energy storage?

- Fund **demonstration** projects at **scale**; bridge valley of death to commercialization
- Assess **costs** and **value** of LDES in different use cases
 - Perform technoeconomic analyses for future carbon-free scenarios and architectures for individual utilities and regions
- Ensure **policy** enables LDES
- Foster **collaborations** between universities, national labs, and industry
- Improve LDES **technologies** to increase reliability/bankability and reduce costs



Answered: 276 Skipped: 145



²⁷ Summary – LDES and Relevant Policies

• Policies for monetization and multiple value streams

- Energy market (time shifting, MWh)
- Capacity market (meeting loads, MW)
- Transmission asset (prevent thermal overloads)
- Resilience/insurance (recovering from natural disasters)
- Elimination of double taxation (consumption and generation)
- Carbon tax (cost avoidance)

• Technology demonstrations to lower risk of adoption

- Federal assistance for technology development (e.g., DOE Storage Shot, CSP program, ARPA-E Days)
- State mandates for storage deployment (e.g., California)

• Equity and justice

• Ensure disadvantaged communities benefit from policies





²⁸ Summary –LDES Perceptions

LDES Perceptions

- **Different sectors** define duration, technologies, and challenges differently
- Key technologies include pumped hydro, electrochemical, hydrogen, and thermal storage
- Key **challenges** include cost, policy/market, degradation/losses, reliability/materials
- Government should focus on larger-scale demonstrations, cost reductions, and policies that enable LDES



²⁹ Questions?

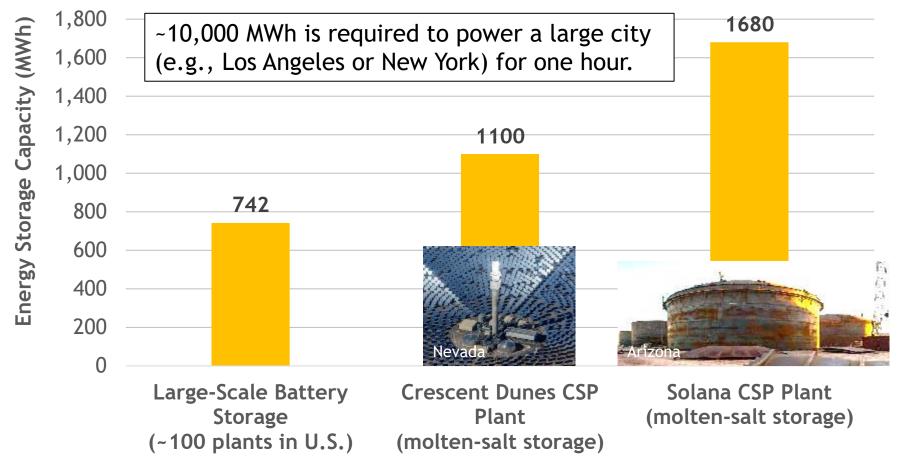


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Growing Need for Large-Scale Energy Storage



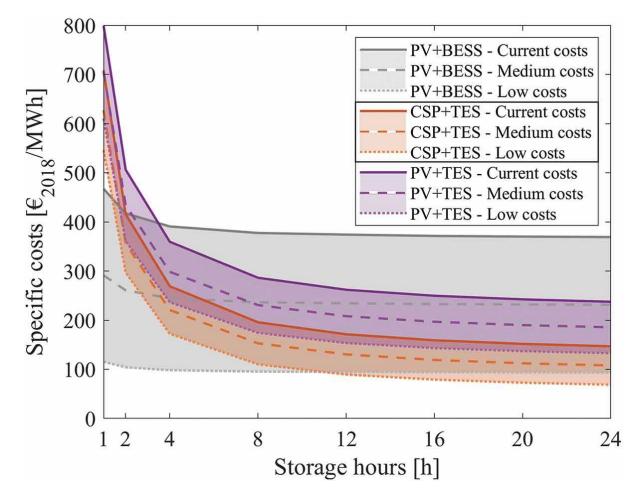


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³³ "LDES Needs to be Cost Competitive"

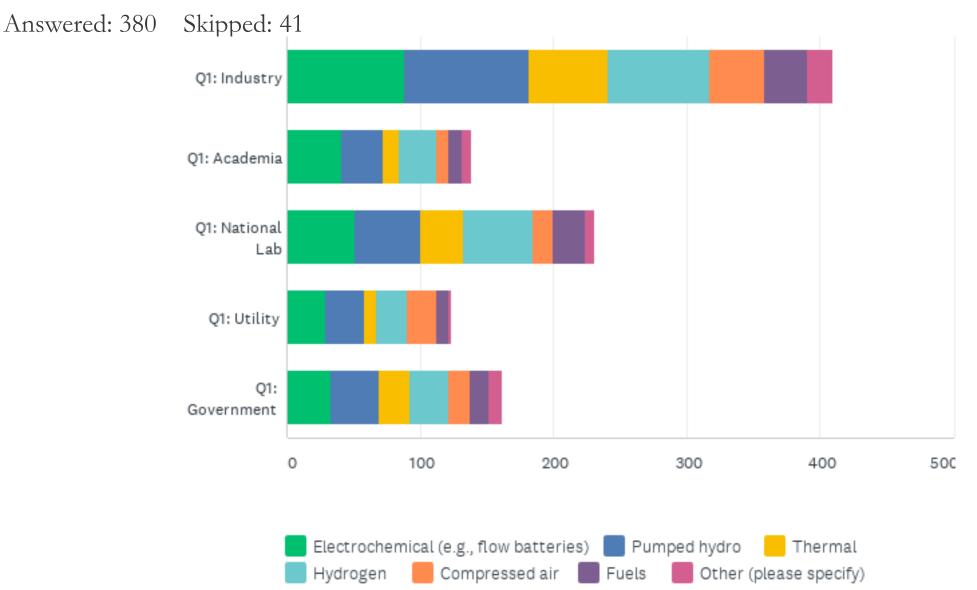
E.g., CSP vs. PV + batteries
 LCOS for long-duration thermal storage is competitive with PV + batteries after ~4 - 10 hrs



F. Schöniger, R. Thonig, G. Resch & J. Lilliestam (2021) Energy Sources, Part B: Economics, Planning, and Policy, 16:1, 55-74, DOI: <u>10.1080/15567249.2020.1843565</u>

BESS = Battery Energy Storage System

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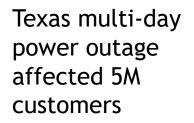
³⁵ Advantages and Disadvantages of Deregulated Markets

Advantages of Electricity Deregulation

- 1. More energy companies to choose from
- 2. Competition may lead to lower energy prices
- 3. Customers can support green companies; technological progress may be fostered

Disadvantages of Electricity Deregulation

- 1. Wholesale prices fluctuate
- 2. Lack of energy supply security; crucial services not ensured or controlled by governments
- 3. Rural and disadvantaged customers may suffer from energy shortages
- 4. Environmental problems





Price of electricity rose over 7000% from \$0.12/kWh to \$9.00/kWh (NPR)

www.texastribune.org/2021/02/15/rolling-blackouts-texas/