





### **Project objectives**

- Charge from grid 'off-peak.'
- Deploy strategically during 'on-peak.'
- Reduce daily peak demand to below 500 kW.
- Test case for replication elsewhere in District.
- Potential for resiliency during power emergency.



Is it cost-effective?



### **Project a Long Time in the Making**

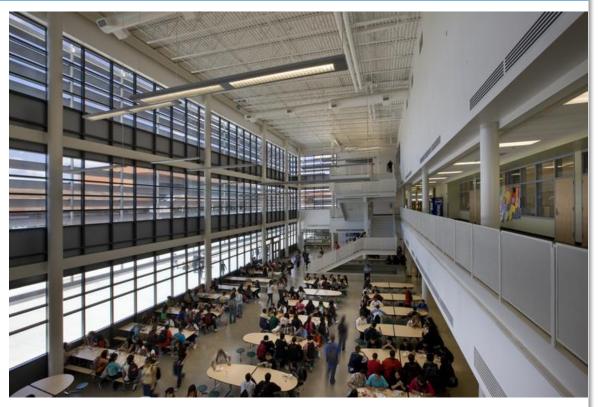
- April 2018 -- Intro to Clean Energy Group meet Todd Olinsky-Paul.
  - May-October 2018 -- Analyze Rio Grande HS meet Dan Borneo and Tu Nguyen.
    - November 2018 -- Focus switches to Atrisco Heritage State of NM joins as partner.
      - January-October 2019 -- Develop RFP; get APS Board of Education approval.
        - September 2019 -- Imre Gyuk visits APS conservation committee meeting; DOE pledges significant financial assistance.
          - December 2020 -- RFP released in two phases: Qualifications and Technical.
            - May 2021 -- Design-Build contract signed with Osceola Energy.

Formal ground-breaking yesterday!



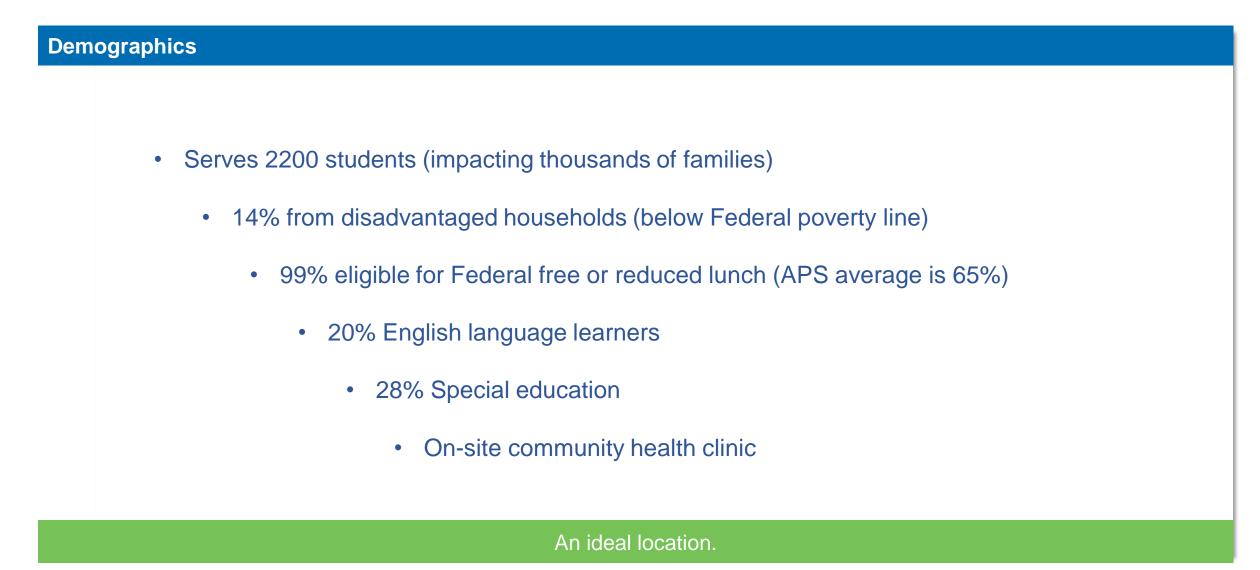
### **Center of the Community**





Large disadvantaged population.







#### APS' largest campus, largest utility bills.



Summertime electricity bills over \$50K; demand charges more than 50%.



#### **Avengers Movie 2012 – Opening Scene**



Nick Fury's Helicopter Arrives at Avenger's Headquarters.



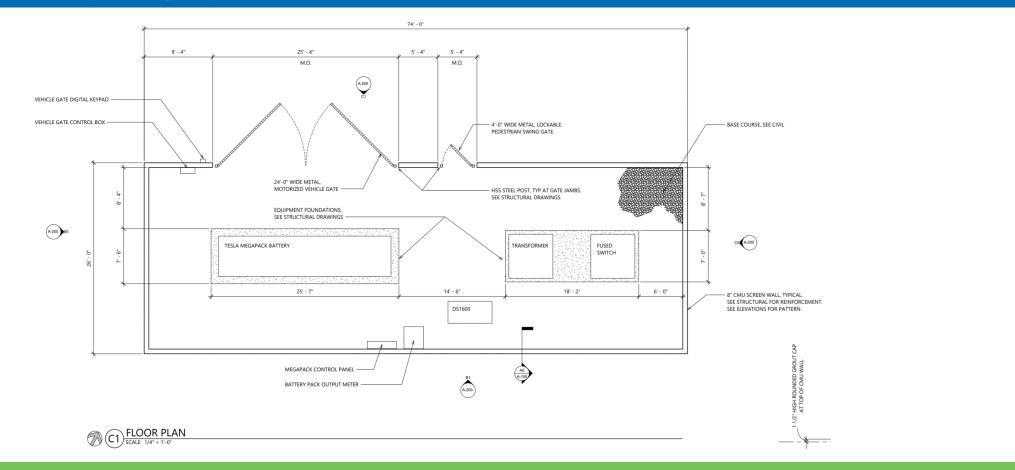
#### Tesla Mega Pack 2



Largest Tesla installation in New Mexico – 721 kW / 2884 kWh

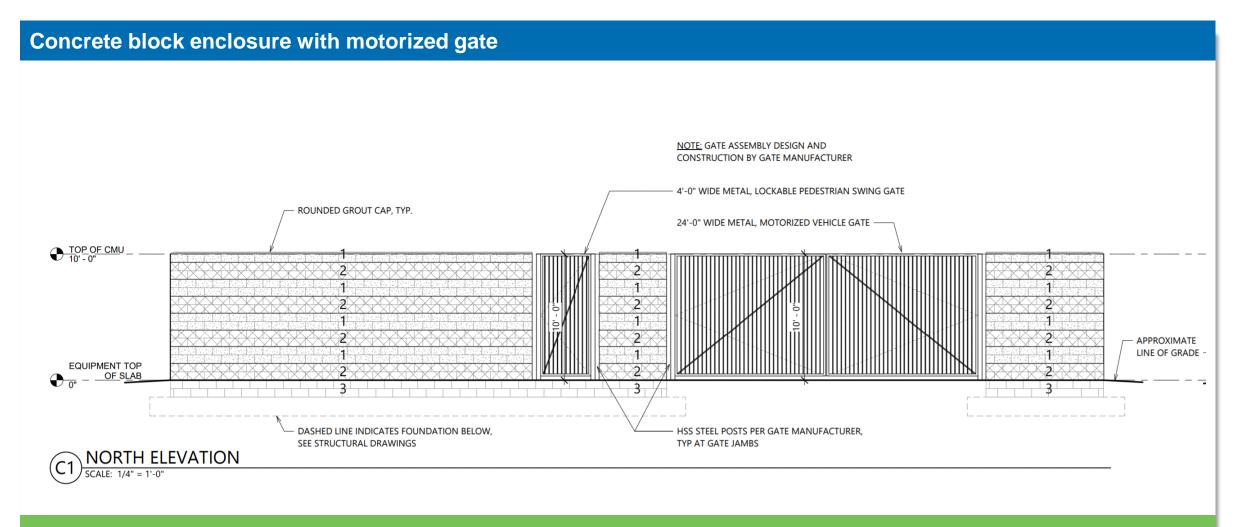


#### Safe and compact battery storage layout



Available for on-site 'Learning Lab.'





Colored to match surrounding campus architecture.



#### Added PV to improve the payback



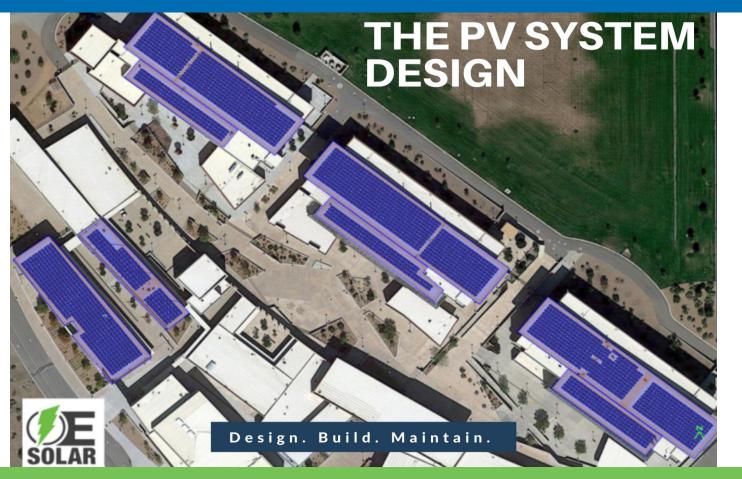
- 850 kW to optimize payback
- 2200 PV panels . . . one per student!
- PV *plus* battery 13 years
- Without PV 17 years.\*

\* Entirely dependent on utility rate structure

Doubled project cost; saves approx. \$3.5 M over life of battery.



### **PV layout**



Lots of roof available; triggered significant roof repairs.



**Choosing the right contractor** 

- Qualifications
- Experience
- Honesty
- Flexibility
- Connections





We're not just their client; we function as a partners.



#### The importance of partners

- Expertise, experience
- Detailed, reliable analysis
- Many eyes, many viewpoints
- Shared financial burden •







Energy, Minerals and Natural Resources Department

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A win for everybody!

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#### **Lessons learned**

- Design-Build delivery method is not typical for our Procurement Department, and presented challenges.
  - Life cycle and performance calculations must account for battery and solar degradation, as well as escalating utility rates. Budget accordingly!
    - New technology and high-production systems may pose concerns for the local utility company which could impede/delay an interconnection agreement.
      - Roof-mounted photovoltaics on existing buildings means roof condition and warranty must be examined. Be prepared for costly repairs!
        - Data collection and analysis especially by third party entities has many facets which must protect the interests and privacy of all parties.
          - EVERYTHING takes longer than expected...

And so many more lessons to come.







