

# SANDIA NATIONAL LABORATORIES ECONOMIC **IMPACT**

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# SANDIA

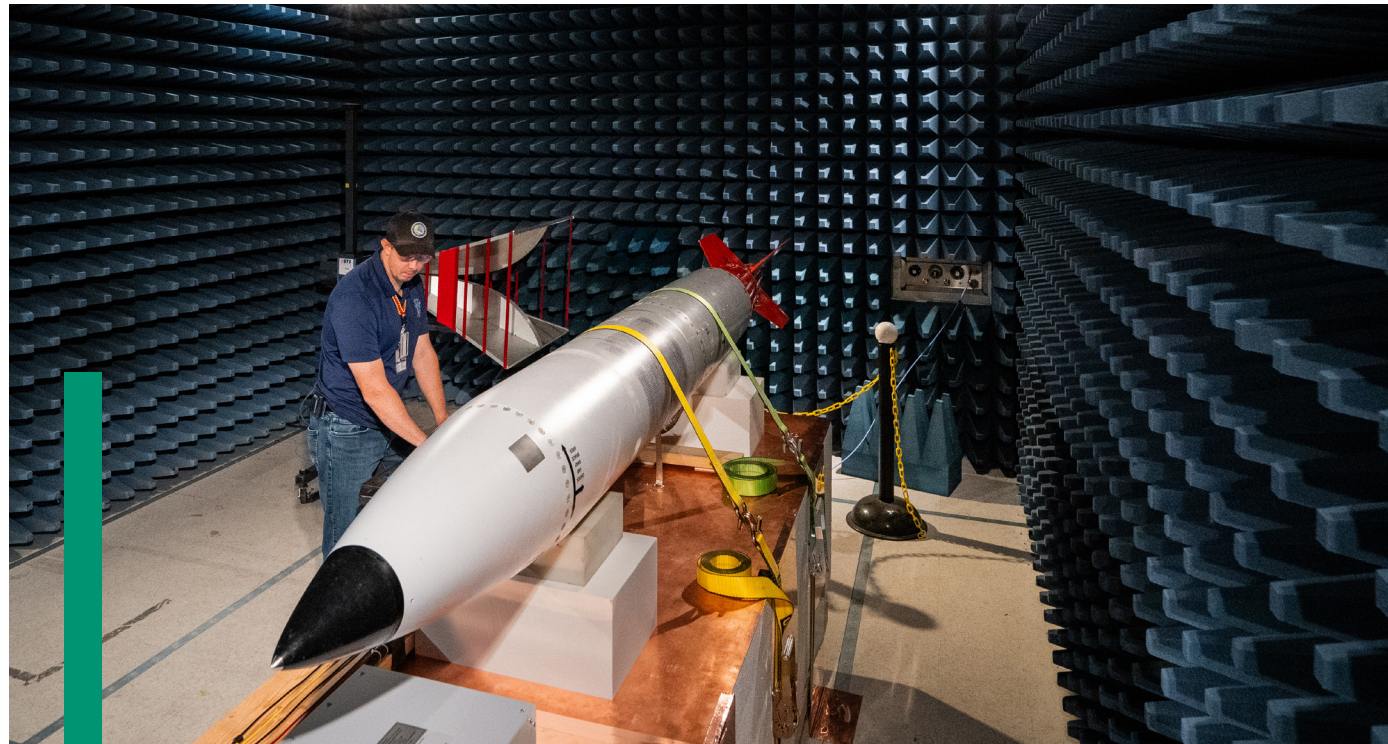


Laura J. McGill  
Laboratories Director

*Partnerships with small businesses are essential to Sandia's success. These enterprises spark new ideas, deliver specialized skills and help us turn science into solutions. We are proud to support their growth while advancing our national security mission and contributing to a stronger economy.*

*Laura J. McGill*

# PROGRAM PORTFOLIOS



## NUCLEAR DETERRENCE

*Sandia's primary mission is ensuring the U.S. nuclear arsenal is safe, secure and reliable, and can fully support our nation's deterrence policy*





## GLOBAL SECURITY

*We protect the U.S. from threats at home and abroad by developing the technical expertise to monitor and assess emerging dangers, guard materials and critical assets, and respond to crises*

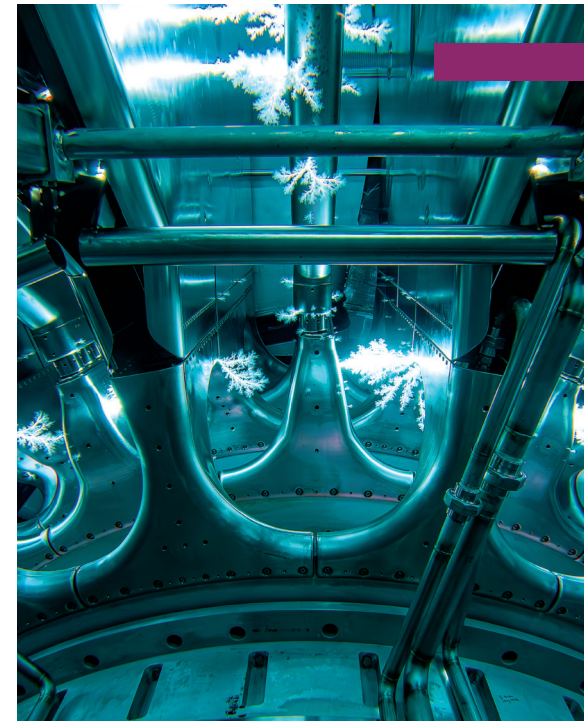


## NATIONAL SECURITY PROGRAMS

*Sandia provides systems, science and technology to meet national security objectives in such areas as cybersecurity, science and technology products, and integrated military systems*

## DETERRENCE, SCIENCE & ENERGY

*We support the resilience and security of the nation's energy system, protect digital and physical critical infrastructure, and reduce U.S. vulnerability to chemical, biological, radiological and nuclear terrorism*



## ADVANCED SCIENCE & TECHNOLOGY

*Sandia provides the science needed to enable the U.S. nuclear stockpile, and performs fundamental scientific, biomedical and environmental research to enhance national security, economic competitiveness and improved quality of life*



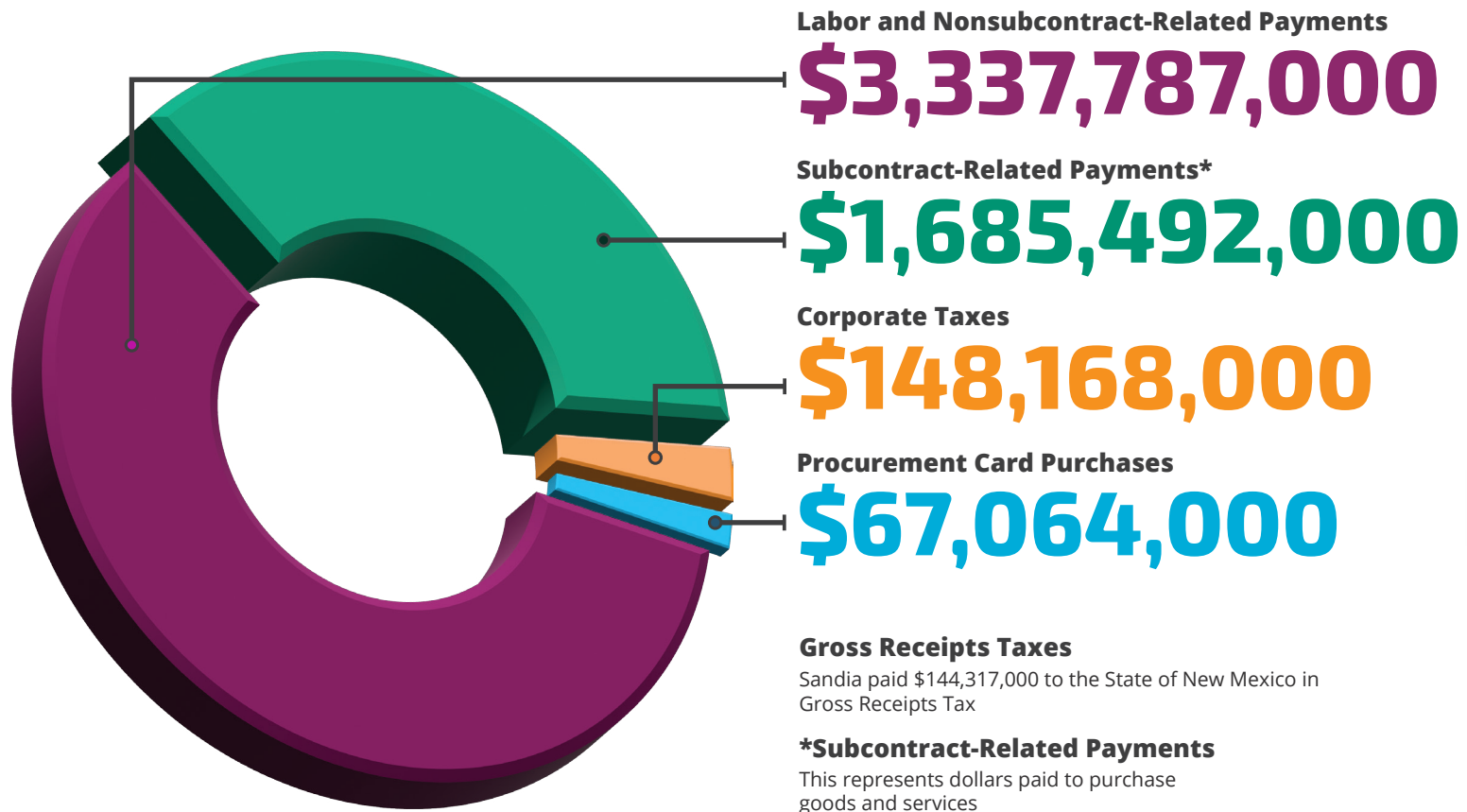
# 2025 ECONOMIC IMPACT



**Krista Smith**  
Director, Supply Chain

*"Sandia National Laboratories has a rich tradition of collaborating with a wide range of skilled small business suppliers who play a vital role in supporting our national security initiatives. Our dedication to these partnerships not only enhances the strength and resilience of our supply chain but also contributes to the economic well-being of communities at the local, state and national levels."*

**Total Laboratories Expenditures \$5,238,511,000**



## SUBCONTRACT-RELATED PAYMENTS

OVERALL		NEW MEXICO	
\$1,685,492,000	Total Subcontract Payments	\$596,250,000	
\$1,025,218,000	Total Small Business	\$463,630,000	
\$427,070,000	Small Business*	\$152,795,000	
\$310,551,000	Disadvantaged	\$186,252,000	
\$197,323,000	Woman-Owned	\$93,673,000	
\$176,038,000	Veteran-Owned	\$71,552,000	
\$133,318,000	Service-Disabled Veteran-Owned	\$42,326,000	
\$64,364,000	HUBZone	\$34,776,000	



### NEW MEXICO - TOTAL PROCUREMENT IMPACT | \$603,800,000

\$596,250,000	35%	\$463,630,000	\$132,619,000	\$7,550,000
SUBCONTRACT PAYMENTS	AS % OF TOTAL SUBCONTRACT PAYMENTS	SMALL BUSINESS	OTHER THAN SMALL BUSINESS	PROCUREMENT CARD PAYMENTS



### CALIFORNIA - TOTAL PROCUREMENT IMPACT | \$249,256,000

\$235,779,000	14%	\$138,625,000	\$97,154,000	\$13,477,000
SUBCONTRACT PAYMENTS	AS % OF TOTAL SUBCONTRACT PAYMENTS	SMALL BUSINESS	OTHER THAN SMALL BUSINESS	PROCUREMENT CARD PAYMENTS

\*Small Businesses not categorized as Small Disadvantaged Business, Woman-Owned Small Business, HUBZone Small Business, Veteran-Owned Small Business or Service-Disabled Veteran-Owned Small Business



## COMMUNITY INVOLVEMENT

<b>\$1.6M</b>	NTESS LLC invested in education, family stability and community leadership	GIVE
<b>\$4M+</b>	Employees gave to nonprofits through United Way of North Central New Mexico	
<b>\$15K</b>	Employees donated for new shoes	
<b>\$8k</b>	Employees donated for local school supplies	
<b>\$2.6K</b>	Employees donated and helped build 400 snack-kits for Open Heart Refuge	SERVE
<b>100+</b>	Volunteers picked 3,200 pounds of apples with Seed2Need to benefit Roadrunner Food Bank	
<b>100+</b>	Volunteers built beds and decorated an apartment for an unhoused family with Saranam	
<b>14K</b>	Students, as well as 700 teachers and community members were engaged in innovative STEM education initiatives	INSPIRE
<b>4.5K</b>	Albuquerque 8th graders to be reached annually with a newly created program at the National Museum of Nuclear Science and History	
<b>24</b>	Students from across NM attended QCaMP to learn about quantum physics and career opportunities	
For more information, visit: <b><a href="https://sandia.gov/about/community">Sandia.gov/about/community</a></b>		



## TECHNOLOGY AND ECONOMIC DEVELOPMENT

Sandia programs draw on the expertise of our people and capabilities of our facilities to move technologies into the marketplace and create jobs

### NEW MEXICO SMALL BUSINESS ASSISTANCE

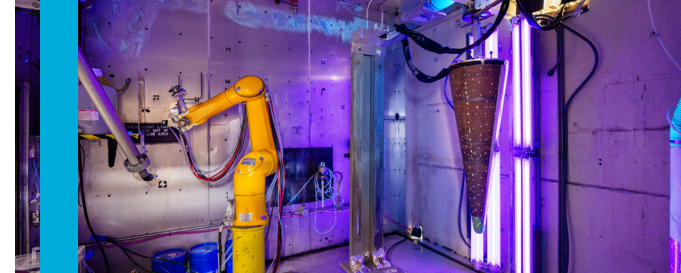
<b>\$2.4M</b>	Technical assistance provided by Sandia
<b>139</b>	New Mexico small businesses assisted
<b>53</b>	Sandia principal investigators across 42 departments participated

### TRGR TECHNOLOGY READINESS INITIATIVE

<b>\$1M</b>	Technical assistance provided to companies using Sandia-developed technologies to mature their product or service
<b>11</b>	Projects Sandia worked on and companies served
<b>8</b>	Companies that acquired licenses for Sandia technologies
<b>3</b>	Companies engaged in Cooperative Research and Development Agreements

For more information, visit:

**[NMSBAprogram.org](https://NMSBAprogram.org) | [nmtrgr.org](https://nmtrgr.org)**



## INTELLECTUAL PROPERTY AND TECHNOLOGY COMMERCIALIZATION



# 492

ACTIVE COMMERCIAL LICENSES



# 298

EXECUTED GOVERNMENT AGREEMENTS AND AMENDMENTS



# 223

FILED PATENT APPLICATIONS



# 92

NEWLY ISSUED PATENTS

For more information, visit:

**[ip.sandia.gov](https://ip.sandia.gov)**

## FY25 SANDIA EMPLOYMENT

The Labs had over 16,300 employees, hired 521 and had more than 1,600 student interns

# 16,320

SANDIA EMPLOYEES

NM - 12,915

# 8,201

ADVANCED DEGREES

NM - 6,458

# 8,345

R&D SCIENTISTS, ENGINEERS & TECHNOLOGISTS

NM - 6,662

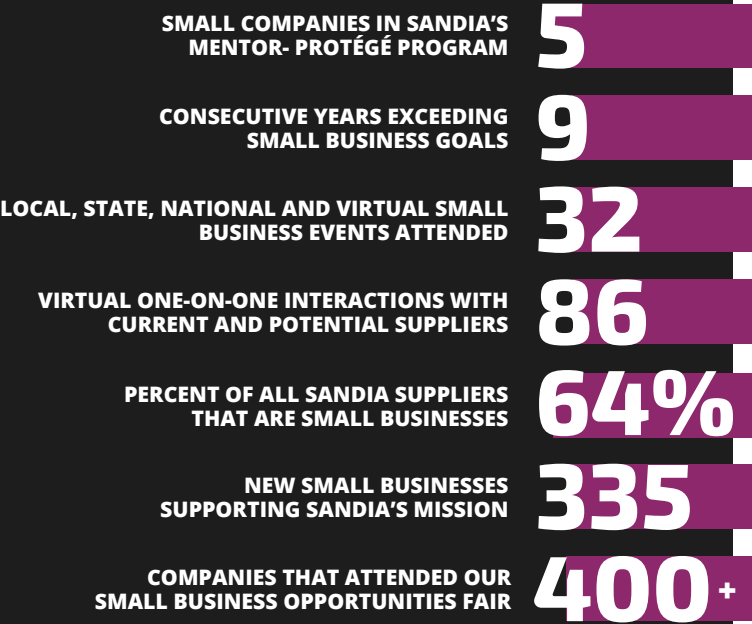
# 521

HIRES

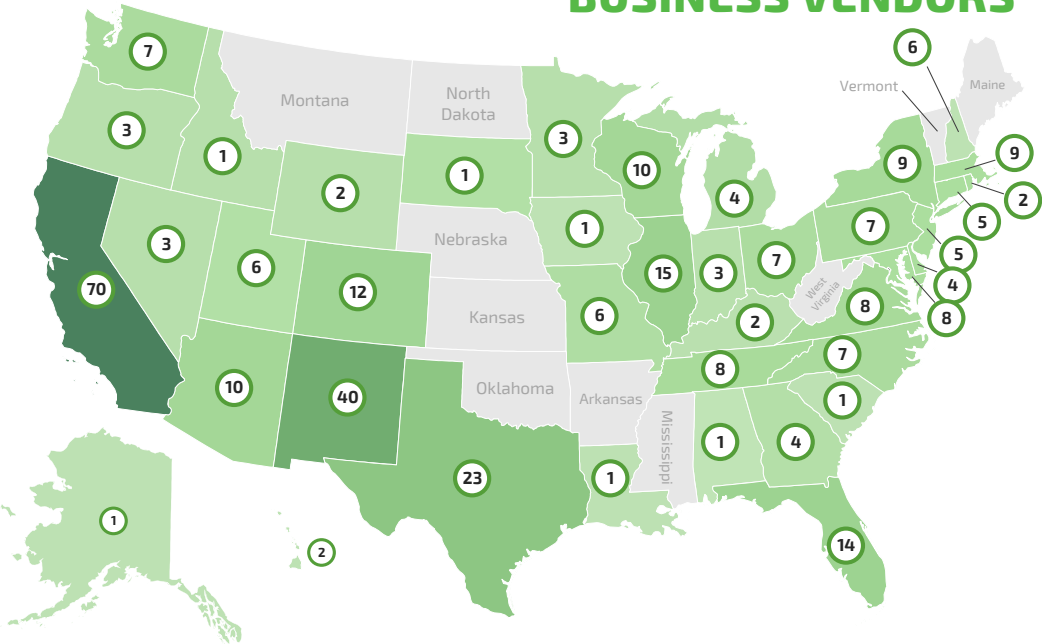
NM - 417



# COMMITMENT TO SMALL BUSINESS



# FY25 NEW SMALL BUSINESS VENDORS



# TOP 5 SUBCONTRACTING INDUSTRIES

INVOICED AMOUNT TOTAL	Computer-Related Services
	Research and Development in the Physical, Engineering and Life Sciences
	Commercial and Institutional Building Construction
	Engineering Services
	Computer Facilities Management Services
INVOICED AMOUNT NEW MEXICO	Commercial and Institutional Building Construction
	Computer Facilities Management Services
	Electronic Computer Manufacturing
	Engineering Services
	Plumbing, Heating and Air-Conditioning Contractors
INVOICED AMOUNT CALIFORNIA	Computer-Related Services
	Commercial and Institutional Building Construction
	Research and Development in the Physical, Engineering and Life Sciences
	Computer Systems Design Services
	Electronic Computer Manufacturing



# If you are interested in becoming a supplier, please:

1

Scan this code to register in Sandia National Laboratories' iSupplier Portal



[Supplierportal.sandia.gov/snlregister](https://supplierportal.sandia.gov/snlregister)

2

Scan this code to review and respond to opportunities



[Supplierportal.sandia.gov/snlbow](https://supplierportal.sandia.gov/snlbow)



**Zach Mikelson**  
Small Business Program Manager

*"Engaging with small businesses is fundamental to Sandia's national security mission. These dynamic enterprises introduce innovative concepts and offer specialized knowledge that enhances our ability to protect the nation. By investing in these partnerships, we also create opportunities for collaboration that drive innovation and inspire future generations of entrepreneurs."*



## Supplier Relations Specialists

Left to right: Patricia Sena, Leonardo Valencia, Royina Lopez, Zach Mikelson, Brandi Aoulosleman, Gabriel Hollimon, Megan Weaver

**Business Point of Contact:**

[www.sandia.gov](http://www.sandia.gov)

Email: [supplier@sandia.gov](mailto:supplier@sandia.gov)

Phone: 1-800-765-1678



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Scan this code to find resources online to help your small business get ready to do business with Sandia National Laboratories

