Invoice Coaching

Expert Invoice Reviewers:
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Invoice Review Process

• Details on what will be required as of July 8\textsuperscript{th} 2022.

• You must have an invoice that is separate from the supporting documentation, the invoice should include:
  • a) The NTESS subcontract document number as it appears exactly in the subcontract;
  • b) The Subcontractor's name exactly as it appears in the subcontract;
  • c) A unique invoice number and date;
  • d) The line item number, description/part number and quantities, if any, exactly as they appear in the subcontract; (this would include the labor category and labor rate as it appears in the subcontract)
  • e) The quantity of items remaining to be shipped, if this subcontract allows for partial shipment; and
  • f) Any applicable freight charges (including freight forwarder charges paid by Subcontractor).
## Required Documentation

**Original Invoice**
- Provide a copy of the original detailed invoice
- Select each cost element being invoiced:
  - Only invoice cost elements authorized in contract
    - Labor
      - Provide approved timesheet documentation for the hours invoiced
    - Materials/Other Direct Costs
      - Provide invoices or itemized receipts for amounts and quantities invoiced
    - Equipment
      - Provide invoices or itemized receipts. If equipment utilized at an hourly rate, provide time tracking log of usage
    - Subcontracts
      - If billed at labor rate stated in contract: Provide approved timesheet or documentation for the hours invoiced
      - If billed at cost: Provide invoices or itemized receipts for subcontracts invoiced
    - Travel
      - Provide written authorization to travel from Sandia SDR, along with itemized receipts for airfare, hotel, meals, and ground transportation
  - Other
    - Other documents, e.g. freight invoices if over $100, or other required deliverables

**Attachments**
Here is an example of a labor clause in a Time and Material or Labor Hour subcontract:

ALLOWABLE CHARGES - T&M/LH - LABOR - 020A11 (04-21)

A. Labor

The Service Contract Act of 1965 is not applicable to this subcontract.

Beginning on the effective date of subcontract, the following hourly billing rates apply to both employees of the Subcontractor and to employees of lower-tier subcontractors within the stated labor categories only, unless otherwise specified in this subcontract. If lower-tier subcontractors are used within the stated labor categories, lower-tier subcontract language found elsewhere in this Allowable Charges Clause does not apply to these labor categories. Subcontractor’s invoices shall itemize which Labor Categories below are being billed, and the quantity of hours performed for each Category.

Loaded Hourly Billing Rates:

1. Project Scheduler

   $50/hour
Timesheets for hours invoiced, the timesheet should include:

- The name of the employee
- The hours worked by day
- Indication of Sandia work (i.e. the Sandia Purchase Order number)
ALLOWABLE CHARGES - T&M/LH - NO LOWER-TIER SUBCONTRACTS, MATERIAL, & OTHER DIRECT COSTS - 020A32 (05-17)

The Subcontractor is **not authorized to purchase material, incur other direct costs, or place lower-tier subcontracts** under this subcontract when such activity would result in a direct charge to NTESS.
Materials & Other Direct Costs

ALLOWABLE CHARGES - T&M/LH - LOWER-TIER SUBCONTRACTS, MATERIAL, & OTHER DIRECT COSTS - 020A31 (04-22)

The Subcontractor will be reimbursed for lower-tier subcontracts, material, and/or other direct costs in accordance with Section II, Payments. The Subcontractor is not allowed to enter into lower-tier subcontracts, procure property/materials or incur other direct costs with a value exceeding $10,000.00 per transaction without the prior express written authorization of the Subcontracting Professional (SP). Such authorization shall be obtained before incurring the cost. If approval is requested after incurring the cost, the Subcontractor will provide written justification explaining why the action was taken prior to obtaining the required approvals and what steps have been taken to ensure that it does not re-occur. If the cost is incurred prior to the SP’s approval, NTess reserves the right to reject and disallow any or all of that unauthorized charges to the subcontract. The information submitted by the Subcontractor will assist the SP in making the allowability determination of those costs.

Subcontractor shall submit itemized invoices with all supporting documentation required by the invoicing clause.

The cumulative value of the costs incurred against this subcontract for lower-tier subcontracts, material, and other direct costs (excepting travel) is not to exceed $10,000.00

For materials and other direct costs, the supporting documentation required is: invoices or itemized receipts which also shows quantity and price.
Materials Invoice Example

```
Billed to

Shipped to

Chris Treadwell placed this order.

<table>
<thead>
<tr>
<th>Line</th>
<th>Product</th>
<th>Ordered</th>
<th>Shipped</th>
<th>Balance</th>
<th>Price</th>
<th>Total</th>
</tr>
</thead>
<tbody>
<tr>
<td>1</td>
<td>3/4 inch nails (box of 50)</td>
<td>1</td>
<td>1</td>
<td>0</td>
<td>11.72</td>
<td>11.72</td>
</tr>
</tbody>
</table>

Pack 11.72 Per Pack

<table>
<thead>
<tr>
<th>Packing List</th>
<th>Shipped</th>
<th>Weight</th>
<th>Carrier</th>
<th>Tracking</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td>5/17/22</td>
<td>1 lb</td>
<td>FedEx</td>
<td></td>
</tr>
</tbody>
</table>

Invoice

Purchase Order
Total: $23.60
Invoice
Invoice Date: 5/17/22
Payment Terms: 2% 10, Net 30
Deduct 10.23 on merchandise if paid by 5/27/22.

Mail Payment to
Your Account

Merchandise: 11.72
Shipping: 11.88
Total: $23.60
```
Section II

The Subcontract Section II, also referred to as the boiler plate can be found here:


First identify what type of subcontract you have, you can find the applicable section II on the first page of the section I of the subcontract, see here:

Submit invoices to:

SANDIA NATIONAL LABORATORIES
ACCOUNTS PAYABLE MS1385
PO BOX 5800
ALBUQUERQUE, NM  87185

This is a revision to the Contract Purchase Agreement listed above.

This revision is authorized for binding commitment by the SP named above and is effective on the above date. By signing the copy of this Signature Page and returning it to the SP, sending an electronic acknowledgement of this transaction, or by delivering/performing the specified items/services, you are accepting the Subcontract terms. These terms include Section I appended hereto and the Section II as set forth in SF 6432-TM (CURRENT VERSION AS OF REV. 0 DOCUMENT DATE), found at http://www.sandia.gov/bus-ops/scm/Contractor/Contractor-info.html.
ACQUISITION OR FABRICATION OF PROPERTY FOR SANDIA NATIONAL LABORATORIES AND THE GOVERNMENT - 505AF (05-17)

A. Property as used in this clause, means all property both real and personal as defined in Federal Acquisition Regulation Part 45. It includes: facilities, material, special tooling (such as jigs, dies, fixtures, molds, patterns, taps, and gauges), and special test equipment.

B. Subcontractor is authorized to acquire and/or fabricate property in performance of this subcontract as described elsewhere in this subcontract.

C. Subcontractor shall identify all property described under Paragraph (A) herein and maintain inventory records on this property in accordance with the provisions of the property clause of this subcontract.

D. Subcontractor shall promptly report the acquisition and/or fabrication of all property described under Paragraph (B) herein, whether acquired by the Subcontractor or by a lower-tier subcontractor of any tier: (i) by sending the acquisition information details to the Sandia Delegated Representative (SDR) (ii) separating amounts invoiced for such acquisition and/or fabrication on Subcontractor’s invoices submitted to NTESS; and (iii) sending 1 copy of all invoices containing billings for such acquisitions and/or fabrications to the Subcontracting Professional (SP).

The Subcontractor shall notify, provide, maintain and make available to NTESS the following inventory records: Description of property to include: Manufacturer, Model, Serial Number; Date received; the NTESS subcontract number to which the property is assigned; the Sandia National Laboratories (SNL) Property Number, if applicable;

Records of SNL/Government property shall be separate from the Subcontractor’s records of other property. SNL/Government property shall be segregated from other property in the Subcontractor’s store rooms or other such locations.

Note: An email query will be sent to the subcontractor every 3 months for an inventory status. The subcontractor shall report results to the GFP Administrator email (gmmntfp@sandia.gov). Any discrepancies shall be reconciled between the subcontractor and Sandia Delegated Representative (SDR).
## Equipment Invoice Example

### Billing Information

**Bill To:**

**Ship To:**

### Item Details

<table>
<thead>
<tr>
<th>Part #</th>
<th>Qty Ord</th>
<th>Description</th>
<th>Unit Price</th>
<th>Ext. Price</th>
</tr>
</thead>
<tbody>
<tr>
<td>ABC</td>
<td>10</td>
<td>A Dell Computer</td>
<td>$894.25</td>
<td>$32,193.00</td>
</tr>
<tr>
<td>123</td>
<td>20</td>
<td>Computer Server</td>
<td>$1,164.50</td>
<td>$2,329.00</td>
</tr>
<tr>
<td>1a2b</td>
<td>15</td>
<td>Microscope</td>
<td>$2,592.25</td>
<td>$2,592.25</td>
</tr>
<tr>
<td>Xyz</td>
<td>5</td>
<td>Computer Rack</td>
<td>$102.50</td>
<td>$102.50</td>
</tr>
</tbody>
</table>

### Total Summary

- **Subtotal:** $37,321.75
- **Prepay:** $32,000.00
- **Total:** $19,321.75
Subcontractor Costs

Here is an a Labor clause that is applicable to the lower-tier subcontractor labor in a Time and Material or Labor Hour subcontract:

ALLOWABLE CHARGES - T&M/LH - LABOR - 020A11 (04-21)

A. Labor

The Service Contract Act of 1965 is not applicable to this subcontract.

Beginning on the effective date of subcontract, the following hourly billing rates apply to both employees of the Subcontractor and to employees of lower-tier subcontractors within the stated labor categories only, unless otherwise specified in this subcontract. If lower-tier subcontractors are used within the stated labor categories, lower-tier subcontract language found elsewhere in this Allowable Charges Clause does not apply to these labor categories. Subcontractor's invoices shall itemize which Labor Categories below are being billed, and the quantity of hours performed for each Category.

Loaded Hourly Billing Rates:

1. Project Scheduler

   $50/hour
• If Subcontractors are allowed to be billed at the labor rates, the support needed is the same as needed for labor:

• Timesheets for hours invoiced, the timesheet should include:
  • The name of the employee
  • The hours worked by day
  • Indication of Sandia work (i.e. the Sandia Purchase Order number)
Subcontractor Costs

• Here is an example of a subcontractor clause in a Time and Material or Labor Hour subcontract:

**ALLOWABLE CHARGES - T&M/LH - LOWER-TIER SUBCONTRACTS, MATERIAL, & OTHER DIRECT COSTS - 020A31 (04-22)**

The Subcontractor will be reimbursed for lower-tier subcontracts, material, and/or other direct costs in accordance with Section II, Payments. The Subcontractor is not allowed to enter into lower-tier subcontracts, procure property/materials or incur other direct costs with a value exceeding $10,000.00 per transaction without the prior express written authorization of the Subcontracting Professional (SP). Such authorization shall be obtained before incurring the cost. If approval is requested after incurring the cost, the Subcontractor will provide written justification explaining why the action was taken prior to obtaining the required approvals and what steps have been taken to ensure that it does not re-occur. If the cost is incurred prior to the SP’s approval, NTESS reserves the right to reject and disallow any or all of that unauthorized charges to the subcontract. The information submitted by the Subcontractor will assist the SP in making the allowability determination of those costs.

Subcontractor shall submit itemized invoices with all supporting documentation required by the invoicing clause.

The cumulative value of the costs incurred against this subcontract for lower-tier subcontracts, material, and other direct costs (excepting travel) is not to exceed $10,000.00.
Subcontractor - Required Supporting Documentation

- If Subcontractors are allowed and being invoiced at cost then the support needed is the same as needed for materials or ODC:
- For subcontractor services, you must provide invoices or itemized receipts which also shows quantity and price.
• Here is are 2 examples of a Travel clauses in a Time and Material or Labor Hour subcontract:

ALLOWABLE CHARGES - T&M/LH - NO TRAVEL - 020A41 (05-17)

No travel, training, or subsistence charges will be reimbursed as a direct cost under this agreement.

ALLOWABLE CHARGES - T&M/LH - DOMESTIC AND/OR FOREIGN TRAVEL - 020A43 (04-22)

NTESS anticipates that some training and travel subject to the following conditions may be required in the performance of this subcontract:

A. The Sandia Delegated Representative (SDR) has been delegated the responsibility for obtaining any required approvals and authorizing both foreign and domestic travel.

B. Direct-labor employees’ travel and subsistence costs not in excess of the maximum amounts allowable under the Federal Acquisition Regulations (FAR), Part 31, Paragraph 31.205-46, will be acceptable.

C. Time spent in travel by persons classified as “exempt” from the Fair Labor Standards Act shall be paid at the standard time billing rate provided that such travel occurs during normal working hours. (See the clause titled, “NTESS Normal Workweek, Work Hours and Holidays.”) Time spent in travel by persons classified as “nonexempt” by the Fair Labor Standards Act shall be paid at the rate(s) applicable to those hours spent in travel.

D. Actual car rental expenses for cars no larger than mid-size/intermediate are acceptable provided those expenses are specifically authorized.

E. The Subcontractor will be reimbursed for NTESS-directed training and travel costs in accordance with Section II, Payments. Subcontractor shall submit itemized invoices and all supporting documentation required by the invoicing clause.
Travel - Required Supporting Documentation

• When Travel expenses are invoiced, as stated in the Travel clause, the invoice should clearly itemize the travel expenses as well as listing the destination and describing all costs associated with travel. The supporting documentation required is:
  • Written authorization from the SDR for the travel
  • Invoice/receipt for the flight, ensure the destination, date of travel and class of seat is noted
  • Hotel invoice/receipts
  • Car rental receipts
  • Invoices for ground transportation
  • Invoices for any expenses over $75
Questions?

Email us at: invoicereview@sandia.gov