



Directions for Responding to a Business Opportunity via the Business Opportunities Website (BOW)

Company must be registered in iSupplier before a response can be submitted to a business opportunity via the BOW.

Types of postings:

Sources Sought:

- ❖ NTESS is seeking capable and qualified sources to potentially fulfill a business opportunity.

Request for Quotation (RFQ):

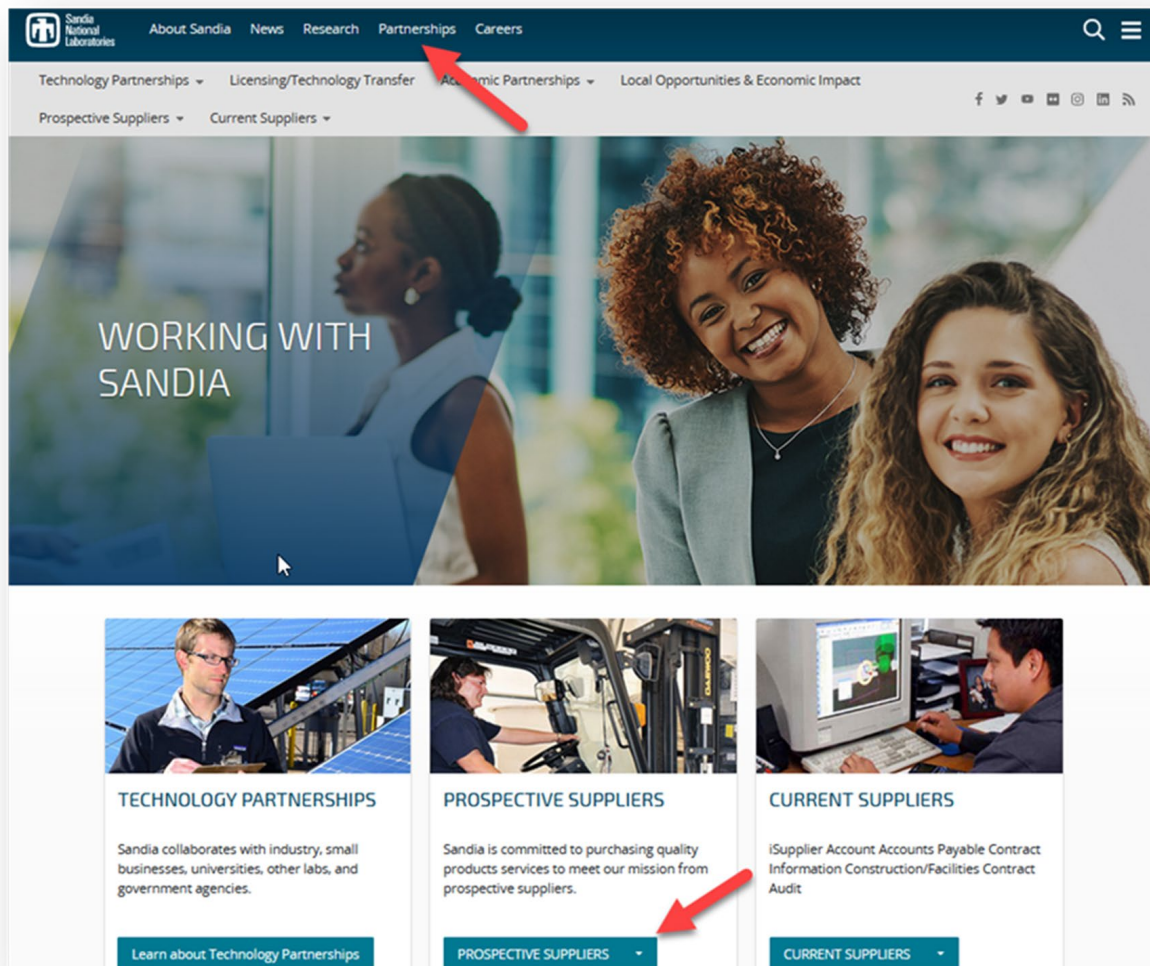
- ❖ NTESS is seeking prospective Offerors to submit a quote.

Request for Information (RFI):

- ❖ NTESS is seeking information from industry on possible upcoming business opportunities.



Locate Business Opportunities Website



- Navigate to www.sandia.gov.
- From the Sandia home page, click on "Partnerships," once there, click "Prospective Suppliers."
- From the dropdown, click "Opportunities."
- Click "View Business Opportunities."
- Toward the top right hand side of the page, click "Login."
- Login with your iSupplier credentials.

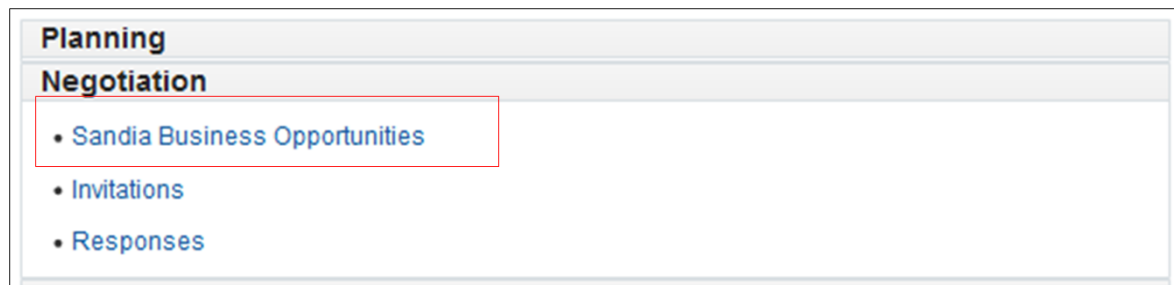


E-Business Suite

- Click on the Navigator tool, select “SNL iSupplier Portal for Suppliers: Select “Home.”



- Select “Sandia Business Opportunities.”





- Select the ID number for the opportunity you wish to submit a response.

Id	NAICS	Posting Type	Posting Title	Max Value	Posted	Posting Close	Competition Type
852	236220: Commercial and Institutional Building Construction	RFI	Secure Modular Building		25-Mar-2019	09-Apr-2019 11:35	N/A for RFI
851	221117: Biomass Electric Power Generation	RFQ	Mr. Fusion Home Energy Reactors		25-Mar-2019	21-Apr-2019 11:52	Small Business First

- Select "Respond."

Opportunity Details Page


[Back](#) [Respond](#) [Ask Question](#) This section displays details about this opportunity.

Id 851
Posting Type RFQ
Posting Published 25-Mar-2019
Posting Close 21-Apr-2019 11:52
Current Time (Albuquerque NM) 09-Apr-2019 09:53
Estimated Award 05-Apr-2019




- Fill in all three required contact information fields.

Back **Save** **Next** Enter your contact information and company address. Then click the Next button.

* **Contact Email** 
Enter a contact email from your Email Contact list. If you need to change the list, click the magnifying glass icon.

Contact Name Supplier Testing
Contact Phone 123-456-7890

* **Referred By**

* **Address Name** 
Select your company address to be used for any possible RFQ or contract by clicking the magnifying glass icon. To create a new address, click Admin tab, Address Book, Create.

Supplier SUPPLIER
Address 1234 EUBANK BLVD, ALBUQUERQUE NM 12345-1234

- For both the Contact Email and Address Name fields, click the magnifying glass and a pop-up window will open. Ensure the search box at the top is blank, click "Go."
 - Select the applicable point of contact or location. Click "Select."

Search and Select: Contact Email **Cancel** **Select**

Search

To find your item, select a filter item in the pulldown list and enter a value in the text field, then select the "Go" button.

Search By **Go**

Results

Quick Select	Email	Name	Office Phone	Status
<input checked="" type="radio"/>	supplier@supplier.com	Supplier Testing	123-456-7890	Subscribe

- Click "Next" when all three required fields are populated.



- Select the applicable business classification in relation to the NAICS code business size standard.

[Back](#) [Save](#) [Previous](#) [Next](#) Indicate whether your business is classified as Small, Large or Other based on the NAICS and Business Classification

☐ Large
☒ Small
☐ Other

NAICS 236220: Commercial and Institutional Building Construction
Business Size Standard \$36.5M

Small Business Classifications

- ☐ Small 8(a) Business
- ☐ Small Disadvantaged Business
- ☐ Small Veteran-owned Business
- ☒ Small Woman-owned Business
- ☒ Small Economically-disadvantaged Woman-owned Business
- ☐ HUBZone
- ☐ Alaskan Native
- ☐ Indian Tribe

- Select "Next."



[Back](#) [Save](#) [Previous](#) [Next](#) Respond to each requirement. Use the "Show/Hide" link to show or hide a response. Use the Save button frequently.

Opportunity Requirements List

Details #	Title	Requirement						
20	Statement of Work	Subcontractor shall supply quantity 3						
* Your Response (4,000 character limit)								
<div></div>								
30	Qualification Statement Certifications	1) Payment Terms: Net 30 Large Business / Net 15 Small Business / Net 12 International Business...						
* Your Response (4,000 character limit)								
<div></div>								
10	BUY AMERICAN CERTIFICATE - 980D19 (05-17)	<p>(a) The offeror certifies that each end product, except those listed in paragraph (b) of this provision, is a domestic end product. The offeror shall list as foreign end products those end products manufactured in the United States that do not qualify as domestic end products, "commercially available off-the-shelf (COTS) item," "component," "domestic end product," "end product," "foreign end product," or "foreign end product."</p> <p>(b) Foreign End Products:</p> <table border="0"><thead><tr><th>Line Item No.:</th><th>Country of Origin:</th></tr></thead><tbody><tr><td><div></div></td><td><div></div></td></tr><tr><td><div></div></td><td><div></div></td></tr></tbody></table> <p>List as necessary</p>	Line Item No.:	Country of Origin:	<div></div>	<div></div>	<div></div>	<div></div>
Line Item No.:	Country of Origin:							
<div></div>	<div></div>							
<div></div>	<div></div>							
* Your Response (4,000 character limit)								
<div></div>								

- Complete each business opportunity requirement with an appropriate response. There is a 4,000 character limit for each requirement.
- **RFQ only: provide quote in this section.**
- Click "Next" when each requirement has a response.



- This is the final step in submitting a response. Once submitted, response cannot be edited. Review entire response including opportunity requirements, business classification information and contact information on this page.
- Click “Back to Step” if an update needs to be made.
- Click “Submit Response” when finalized.

Response Page -- Step 4 of 4 -- Review and Submit Your Response

[Back](#)[Submit Response](#)

Review your response below. If you are satisfied with it, click the Submit Response button. Once you submit, you cannot change the response.

Review Your Response to Requirements

[Back to Step 3](#)

- Response has now been submitted, an email confirmation will be sent shortly.



How to Ask a Question

- If you have a question regarding the business opportunity, click “Ask Question.”

Opportunity Details Page

[Back](#) [Respond](#) [Ask Question](#) This section displays details about this opportunity.

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Posting Type RFQ

Posting Published 25-Mar-2019

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- Select appropriate contact email by clicking the magnifying glass. Ensure the search box is empty, and click “Go.” Select appropriate email.
- Type your question in the question box, click “Send Question.”

[Back](#) [Send Question](#) Click “Send Question” to send a question to the Sandia buyer. Note that submitting a question does not constitute a response to the BOW posting.

Question

* Contact Email

SL_BOW_ISUP_CONTACT_EMAIL_TIP

Contact Name Supplier Testing

Contact Phone 123-456-7890

* Question