



Sandia National Laboratories

Operated for the U.S. Department of Energy's
National Nuclear Security Administration
by **National Technology & Engineering
Solutions of Sandia, LLC.**

Albuquerque, New Mexico 87185-0101
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date: May 31st, 2017

to: SNL-ALL

from: Dr. Stephen Younger, Laboratories Director (00001)

subject: Sandia National Laboratories' Commitment to Small Business Subcontracting

Sandia develops advanced technologies to ensure global peace. Every member of our workforce plays an important part in fulfilling our purpose. And so do our small business partners. With contributions of over \$500 million annually, our small business partners contribute to Sandia's mission success.

Our new leadership team is committed to ensuring small business participation in Sandia's missions. We believe small businesses play a vital role in supporting project goals, positively impacting the local and regional communities, and providing a foundation for growth and expansion.

Sandia seeks qualified small businesses, as well as small disadvantaged, woman-owned, historically underutilized business zone, veteran-owned, and service-disabled veteran-owned businesses to successfully support the Labs' missions. I expect small business utilization to be incorporated into all the phases of our acquisition planning and execution.

We have both an opportunity and an obligation to aid in achieving the Labs' small business goals. For the initial FY17 contract period of performance (May 1–September 30, 2017), Sandia's goal is to have 50% of our contract awards go to small businesses, followed by progressively increasing small business goals each fiscal year.

Please join me in pairing our technical and business expertise with the skills, innovation, and acumen of small businesses as we work together to develop advanced technologies to ensure global peace.

For additional information, contact Del Salazar, Sandia's Small Business Program Manager, at (505) 284-8963 or dlsalaz@sandia.gov, and the Integrated Supply Chain team to learn more about our small business program. Interested small businesses may be referred to Sandia's business point of contact at 1-800-765-1678 or supplier@sandia.gov to learn how to do business with Sandia.



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