



Sandia National Laboratories

Operated for the U.S. Department of Energy by
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[SEGIS] Subject: Solicitation [10474] Question set [6] Questions [1] to [3]

Contractors have asked the following questions on the subject RFQ. The questions and answers will be distributed to all contractors currently in consideration for award of this contract.

Question 1
Set 6 We have the Sample Cost Proposal Sheet.

Is the Cost Proposal we submit to be limited to the one sheet? For example, do we list everyone working on the contract in the Personnel, some Senior, some Junior, etc.

Clearly we use more complex spreadsheets to define all the costs. Are these spreadsheets to be attached to the simplified Cost Proposal Sheet?

Answer: You may use as many sheets as necessary but please follow the example provided. Excel spreadsheets are welcomed. Please pay close attention to page requirements as stated in instructions.

Question 2
Set 6 Regarding the Maximum Contract Value for Stage 1: is the total \$250,000 plus the 20% or \$50,000 Cost-Share for a maximum total of \$300,000?

In the example below the breakout on page 20 of the RFQ, it is stated that for a \$3M contract in Stage 3 the total project cost would be \$6M since the minimum contractor contribution is 50%. Following that example the maximum total project cost for Stage 1 would be \$300,000.

Answer: Please see page 20 of the RFP for Maximum Contract Values. Contracts placed by Sandia will not exceed the maximum contract value. Contractors must contribute the minimum contribution as stated on page 20.

Question 3
Set 6 On Instruction 17 – SMALL BUSINESS SUBCONTRACTING PLAN: How does Sandia and DOE define Small Business?

Answer: Sandia uses the Small Business Association's definition which reads as follows: The Small Business Act states that a small business concern is "one that is independently owned and operated and which is not dominant in its field of operation." The law also states that in determining what constitutes a small business, the definition will vary from industry to industry to reflect industry differences accurately. SBA's [Small Business Size Regulations](#) implement the Small Business Act's mandate to SBA. SBA has also established a [table](#) of size standards, matched to North American Industry Classification System (NAICS) industries.

The NAICS industry number for the SEGIS Procurement is 335311

SBA link:

<http://www.sba.gov/services/contractingopportunities/sizestandardsttopics/size/index.html>

Link to the table:

http://www.sba.gov/idc/groups/public/documents/sba_homepage/serv_sstd_tablepdf.pdf

Please feel free to contact me if you have any comments or questions.

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